INTERSTATE COMMERCE COMMISSION 04/19/96 FINANCE DOCKET # 32760 3029-3088 2+

1	JUDGE NELSON: Who is Anne Bingaman?
2	MR. STEEL: She is the Assistant Attorne
3	General for the Anti-Trust Division, Mr. Billiel'
4	boss.
5	JUDGE NELSON: But what is she doing i
6	there?
7	MR. STEEL: That's who they made th
8	presentation to.
9	JUDGE NELSON: She's in the deposition?
10	MR. STEEL: No. The presentation was
11	document a clear cover document with the Velobino
12	we don't have one of those here, but something
13	similar to this, this type of document with a clear
14	cover. It said, "Evidence of Collusion"
15	JUDGE NELSON: Mr. Steel is holding up a
16	document
17	MR. STEEL: It's a sample.
18	JUDGE NELSON: spiral bound with black
19	plastic.
20	MR. STEEL: Right.
2.1	JUDGE NELSON: Is that what it looked
22	like?

1	MR. STEEL: Perhaps with a solid binding
2	rather than a spiral binding.
3	JUDGE NELSON: How do you know this detail
4	right down to the kind of binding?
5	MR. STEEL: If Mr. Norton and his
6	associate are there, and I'm sitting here excuse me
7	for a second and I'm reading a document out here
8	doing this, that's how I know what it looks like.
9	JUDGE NELSON: I understood you weren't
10	even there.
11	MR. STEEL: I wasn't there.
12	JUDGE NELSON: And now you're able to tell
13	us what kind of binding that was?
14	MR. STEEL: It was, as you would imagine,
15	a notable document when held up in front of
16	Mr. Englert, who is our anti-trust lawyer about
17	JUDGE NELSON: How do you know what color
18	the binding was?
19	MR. STEEL: I don't know what color it is.
20	I apologize. I don't know.
21	JUDGE NELSON: How do you know anything
22	about the binding?

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MR. STEEL: Mr. Englert told me. 1 JUDGE NELSON: He told you. 2 MR. STEEL: -- am prepared to bring him We know what document it is; it was a here. presentation to Ms. Bingaman. We know what it is. If there's more than one, which now may be the case, we perhaps want that as well. But for the time being --MS. METALLO: Oh, well, what a --MR. STEEL: -- we're doing the one -- they waived its existence. They don't want to admit it. They waived its existence. JUDGE NELSON: I'm going to overrule that argument. It's not persuasive to me. Nor am I interested in some vast library of documents. I think in the interest of getting this resolved I am more comfortable with whatever document was there --MR. STEEL: That's --JUDGF NELSON: -- if there was one, because we have to hear your man on it, because if there was such a document it's at least open to the extent that some questions came out of it, so he says. Does the transcript itself show anything about a

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document?

he thinks she --

MS. METALLO: No.

MR. STEEL: Ms. Metallo says no. Without knowing what documents it was, she says no. I assume -- I think I know, but I don't want to relay what -- the purpose of opening the book to get the document. Mr. Englert I think knows that I'm not 100 percent sure. I'd rather check that or have him tell you why

JUDGE NELSON: Well, so what are the thoughts of counsel here on the KCS side? Do you want me to get Mr. Englert here and hear what he has to say about all of this?

MR. STEEL: I --

JUDGE NELSON: Do you want some time to

MS. METALLO: No, Your Honor. I think that if Your Honor will oblige us, as Mr. Billiel has requested and I have requested for an in camera argument, I think we can clarify this matter.

MR. STEEL: On the record, we want to object to that, because this greatly affects all of

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consult?

1 us. These are serious allegations. They may be able 2 to produce it, and they want to tell you why --MR. MULLINS: They're not relevant to this 3 proceeding, Mr. Steel. If there is something that has 5 to do with something that violated the Sherman Act, or the Clayton Act, then it is completely outside the 6 7 jurisdiction of this --8 JUDGE NELSON: Well, you're way ahead of 9 me. MR. STEEL: If you read the arguments that 10 they made, because that's important to --11 JUDGE NELSON: I want us to just start 12 with the first step, which is whether there is such a 13 14 document. And we can't seem to pin that down. Is the other side willing to agree that 15 there is, in fact, a document? 16 17 MS. METALLO: No. 18 JUDGE NELSON: That does away with Mr. Englert with all of this business then. 19 20 MS. METALLO: I can't, Your Honor, because under Rovario (sic), if I agree, then the informant 21 22 privilege is lost.

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1	JUDGE NELSON: I don't know about that.
2	MS. METALLO: Well
3	JUDGE NELSON: You can believe that, but
4	I'm not going to hold it lost.
5	MS. METALLO: I'm sure the Applicants
6	still, Your Honor
7	MR. MULLINS: They'll stipulate
8	MR. STEEL: We'll stipulate that that mere
9	fact doesn't
10	JUDGE NELSON: Can we agree that if
11	Ms. Metallo agrees that there is, in fact, such a
12	document, she hasn't waived anything more than to
13	admit that there is, in fact, such a document?
14	MR. STEEL: Only by solely stating it
15	here, rather than have the deposition. But the mere
16	statement here wouldn't waive it.
17	MR. NORTON: That's correct.
18	JUDGE NELSON: Do you want to work out the
19	terms of a stipulation
20	MS. METALLO: Yes.
21	JUDGE NELSON: here, and you can draft
22	something so you're protected? Work with counsel?

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seconds --

MS. METALLO: If you will give me 60

JUDGE NELSON: I will give more than that. I think it will take more than that.

MR. MULLINS: Let's take a five-minute recess.

JUDGE NELSON: Why don't we take whatever time you need, and then have Ms. Metallo call my office. Do you know my number here now? Do you know how to get me on the telephone? 219-2550. And my secretary is out today. If for any reason it doesn't answer, try my law clerk on 2555, which is Ms. Diciano. She is here.

What we want to work out here is -- may I have your attention, ladies and gentlemen? It's difficult enough, these issues, without all of this collateral conversation. What we want to work out is a stipulation which does two things. One, if it can do so, agrees that there is some such document, and, two, agrees that by so disclosing we're not waiving anything in terms of the alleged protected nature of the content of the document.

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And we get that done and we can then focus on what the content of the document is. Maybe I can see it in camera. Maybe I need to hear from counsel or not. But let's see what we can do in terms of the stipulation, and I'll be on call awaiting to hear from you. So we'll take a recess right now.

(Whereupon, the off the record briefly.) JUDGE NELSON: As we were about to leave, and we were off the record, Mr. Norton had something to say.

Now, let me say this to all counsel, this is obviously a matter of sensitivity and concern, professionally, and to some degree personally to some counsel. And so I don't want to have stuff going on off the record that we don't know about. If you've got questions -- unless there's agreement. If you've got questions, let's keep it on the record.

What's the problem, Mr. Norton?

MR. NORTON: I just wanted to confirm --I understood yesterday you indicated that the document, if it exists, should be here today so you could examine it in camera. And I just want to

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1	understand whether that is the case.
2	(Laughter.)
3	If it exists.
4	MS. METALLO: Before we get to our
5	stipulation?
6	(Laughter.)
7	I mean, give me a break.
8	JUDGE NELSON: Well, there are two
9	possibilities three possibilities. One, there is
10	no such document. Two, there is one and it's here.
11	Three, there is one and it isn't here. What do we
12	care?
13	MR. NORTON: Well, it may bear on
14	JUDGE NELSON: What do we have to now do,
15	based on
16	MR. NORTON: how quickly we can proceed
17	to resolve for the next step, if in camera
18	inspection is the next step.
19	JUDGE NELSON: I think the quickest thing
20	to do is move forward on the stipulation of the issues
21	we've discussed, and then see where we go.
22	MR. NORTON: Okay. That's fine.

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JUDGE NELSON: Now, counsel know that if they end up acknowledging that there is an agreement, the sooner they get it in here the better. But I'm available today and also Monday, if necessary.

I'll be in the office awaiting your call. (Whereupon, the proceedings were off the record from 9:58 a.m. until 10:54 a.m.)

JUDGE NELSON: Let's go on the record. Have you got a stipulation now with regard to these -- this alleged document?

MR. NORTON: Yes, we do.

JUDGE NELSON: Ms. Metallo?

MS. METALLO: Yes, we do, Your Honor. The stipulation we've agreed to is as follows. The parties stipulate that an admission today in this proceeding before Judge Nelson regarding the existence of the submission to the Department of Justice in January 1996, on behalf of Kansas City Southern Railroad, does not constitute a waiver of the confidential informant's privilege, to the extent otherwise applicable.

JUDGE NELSON: So do I read that as an

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acknowledgement that there is such a document that was 1 submitted to the Justice Department in January of 2 1996? MS. METALLO: Yes, Your Honor. However, I would like to clarify for the record that I have 5 gone back and searched my files, and we have no such 6 document that was described by Mr. Steel previously. 7 However, in the interest of moving this along, there 8 was a submission to -- we are admitting, on the basis 9 of this stipulation, the existence of a submission to 10 the Department of Justice in January of 1996. 11 12 JUDGE NELSON: All right. Now the next 13 question is, is that document here? 14 MS. METALLO: It is, Your Honor. JUDGE NELSON: And how long is it? 15 MS. METALLO: I'd say it's about 10 pages. 16 JUDGE NELSON: What would counsel say if 17 I were to want to review it on an in camera basis? 18 19 MR. STEEL: That's acceptable. 20 MR. NORTON: Yeah, we have no problem with that, Your Honor. 21 22 JUDGE NELSON: I've read the KCS filing,

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which seems to say if a number of things happened, then there may have been violations of the anti-trust 2 laws, and it goes into some detail with these 3 hypotheses. And the hypotheses are more than mere 4 5 hypotheses. They appear to rest on the documents or facts that are annotated and documented by reference 5 to things, as they don't look like someone's dreams. 7 The hypotheses are designed to show that 8 they, I think, are more than mere hypotheses, that 9 there is some link to fact. That's what I got out of 10 11 the presentation. 12 I went through Mr. Billiel's papers, and I didn't really find anything on this. Did I miss 13 something there, Mr. Billiel? 15 MR. BILLIEL: I was just addressing the more generic question of submissions to us, Your 16 17 Honor, in my letters. 18 JUDGE NELSON: saw nothing 19 particularized about these applicants, in terms of collusive conduct or conduct that may violate --20 21 MR. BILLIEL: In the Department --22 JUDGE NELSON: In your submission, yes.

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MR. BILLIEL: Yes, that's right. 1 was nothing about express collusion between the 2 3 Applicants in any of that, nothing at all. JUDGE NELSON: So if anything has opened the door here, if that's the theory of discovery, it 5 would be the KCS filing, not the Department's filing. 6 MR. BILLIEL: I believe that's the theory. JUDGE NELSON: So the next question is, 8 9 what do we do about this? I can examine the document. 10 I can -- we can move to something else on the agenda. 11 We have another hour, roughly, to use efficiently 12 here. What do the parties want me to do? MR. MULLINS: Your Honor, we believe if 13 14 you examine the document you will clearly see that, 15 one, it's not relevant to this proceeding, and, two, 16 that it's attorney work-product, and it's given in confidence to the Department of Justice. And that 17 should put an end to the issue. 18 JUDGE NELSON: So you want as the next 19 item of business for me to examine this? 20 21 MS. METALLO: Yes, Your Honor. Yes. 22 JUDGE NELSON: That will take time. I'd

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1	have to break and then go up and do it. I just wonder
2	if there's anything else we could get done now.
3	Mr. Streeter I don't see here. I know he
4	was up in our office looking for a fax machine to send
5	his client the letter.
6	MR. PERGOLIZZI: Your Honor?
7	JUDGE NELSON: And we showed him where it
8	was, but
9	MR. NORTON: We have a
10	JUDGE NELSON: Is there something else we
11	could get done?
12	MR. NORTON: We have a potential
13	stipulation that I think would resolve the problem
14	Mr. Streeter is here for, but we haven't been able to
15	talk to him to see whether it is
16	JUDGE NELSON: He was up in our office
17	looking to use our fax machine.
18	MR. MULLINS: We've been looking for
19	Mr. Streeter, and none of us can find him.
20	JUDGE NELSON: Let's take a break and I'll
21	see if I can find out if he's still up there.
22	MR. PERGOLIZZI: Your Honor, if I may, we

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have what we think is a very straightforward, first of 1 all, notice issue. And even if we got beyond the 2 notice issue, we'd like to believe we could resolve 3 our issue relatively quickly. And rather than -- we would appreciate it if that could be moved up on the 5 6 agenda as well. 7 MR. NORTON: We have no objection. 8 JUDGE NELSON: We'll take that, too. But, first, let's see if we can find Mr. Streeter. Let's 9 10 go off the record for a moment. 11 (Whereupon, off the record briefly.) JUDGE NELSON: Mr. Pergolizzi, now your 12 13 client is who? 14 MR. PERGOLIZZI: Texas Utilities Electric 15 Company. 16 JUDGE NELSON: What are they? MR. PERGOLIZZI: They are a utility company that has filed comments in this proceeding. We have received the 12th set of interrogatories and documents. JUDGE NELSON: Are they a retail --MR. PERGOLIZZI: Yes, they are. They sell

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both retail -- yes.

JUDGE NELSON: And where do they operate?

MR. PELGOLIZZI: They operate in the southern -- southwestern -- southeastern part of Texas. They operate approximately -- provide service to about a third of the State of Texas.

JUDGE NELSON: Near Brownsville?

MR. PERGOLIZZI: That's one of the areas they serve.

JUDGE NELSON: In that area?

MR. PERGOLIZZI: Yes.

JUDGE NELSON: Along the east coast?

 $$\operatorname{MR}.$$  PERGOLIZZI: I believe they do extend down into that area to some extent.

JUDGE NELSON: And what do they have to do with this case?

MR. PERGOLIZZI: Well, we filed comments on the 29th relating principally to one of our plants, the Martin Lake facility. And that facility is the facility that currently burns lignite. They have not received any Tidal River Basin coal on a rail.

JUDGE NELSON: Let me get the map out.

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	The plant is located
2	near Henderson.
3	JUDGE NELSON: Now, are you nearer Houston
4	or nearer Brownsville?
5	MR. PERGOLIZZI: I think they would be
6	nearer to Houston. If I could come
7	JUDGE NELSON: Sure. Want to show me on
8	the map?
9	MR. NORTON: Your Honor, I think for the
10	question at hand, which is quite narrow but
11	JUDGE NELSON: All right. Mr. Pergolizzi
12	is pointing out an area that is served by this
13	utility. And you're on the lines of the UP.
14	MR. PERGOLIZZI: Well, no, we're not
15	currently. But they are in the process of
16	JUDGE NELSON: Building?
17	MR. PERGOLIZZI: building out to the
18	UP.
19	JUDGE NELSON: Are you on any railroad
20	line?
21	MR. PERGOLIZZI: They receive destination
22	service currently by the Santa Fe Railroad, which the

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problem that TU faces in this proceeding is that, prospectively, it is more of a prospective problem. Upon building out to the UP, in the absence of a merger, they would be able to get their coal via a direct UP/SP rail -- I'm sorry, via a direct UP rail.

Their alternative would be to take coal via the BN through BN/KCS and through Shreveport, where they would interchange with the SP to Tanaha, which is a point located in the general area I've pointed out to you. And then, it would travel on the SP -- I'm sorry, it would travel between Shreveport and Tanaha on the SP, and then the BN and Santa Fe would pick it up in Tanaha and deliver it to the

So our concern here is that with the

JUDGE NELSON: You want the more direct service.

MR. PERGOLIZZI: Right.

JUDGE NELSON: That they are now building.

MR. PERGOLIZZI: And we'd like to preserve the competitive option of the BN/KCS/SP, and we've

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asked for trackage rights over the Shreveport to Tanaha line. So that the SP would still participate -- I'm sorry, so that competitive option BN/KCS through Shreveport would be available for competition with the direct UP movement.

The issue that we are here today over is we received a 12th set of interrogatories and document

JUDGE NELSON: And you filed -- you made

MR. PERGOLIZZI: We filed a submission on

JUDGE NELSON: Which says all of these

MR. PERGOLIZZI: Right.

JUDGE NELSON: We have submitted over a thousand pages of documents in response to prior requests. We have answered interrogatories. We have made all three of our witnesses available for We have answered a second set of interrogatories.

And then, on April 16th at about 7:00 at

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night, we received a new set, a 12th set, interrogatories and document requests, which included some entirely new interrogatories, entirely new document requests, which we believe are untimely in this proceeding.

We had some discussions with counsel at Covington & Burling yesterday about our concerns over those requests. And we received a letter then late last night from Mr. Norton indicating that he intended to raise the issue of whether we had to respond on their timeframe, that he intended to raise that issue at this hearing.

We believe that that issue has not properly been raised for resolution at this hearing. We haven't had an opportunity even to talk about the request with our client. We haven't had an opportunity to file our objections. We think that the proper thing would be to defer this until we've had a chance to file our objections and take the matter up --

JUDGE NELSON: When would you be ready with your response?

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MR. PERGOLIZZI: Well, we will be filing our objections. We believe the proper timeframe is the one set forth in the discovery guidelines, which would require us to file our objections on Tuesday.

JUDGE NELSON: So we could meet on Wednesday.

MR. PERGOLIZZI: That would be correct.

MR. NORTON: Your Honor?

JUDGE NELSON: Mr. Streeter is on the phone with his client and will be down when he finishes.

MR. NORTON: Your Honor, if I might just provide a little further background on this issue. Back at the March 8 hearing when you ruled on phase one and phase two, you directed that in the phase two discovery the responses would be due in an accelerated six-day -- six calendar day timeframe, recognizing that we had only a limited period of time for replying to the March 29 filings.

We have included that in all of the discovery requests that we have servel since. That has been included in several of the ones that you have

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reviewed in order to be answered by Cen-Tex -- South Orient, for example, and yesterday Procter and Gamble. Most parties have responded. They may have asserted objections to it, but most have responded within essentially that timeframe. asserted that they were going to take the full 15 days. And rather than make an issue of it if we were going to get the material soon enough so that we could still use it, we'd try to work something out. We're at a point now where if they take the full 15 days, which is what they said they intended to do, it will be too late for us to make any use of that. JUDGE NELSON: When interrogatories served? MR. PERGOLIZZI: The 16th, I believe. MR. NORTON: The 16th and 17th. JUDGE NELSON: Do I have them here? Are they in this book? MR. NORTON: I have a copy right here, the 12th set. This is not the 12th set of TUE. This is just the 12th generic set, and they were included in

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1	several of them. These relate specifically to TUE.
2	JUDGE NELSON: So the 12th set directed
3	to
4	MR. PERGOLIZZI: Your Honor, it's directed
5	to a number of parties. TUE was one of the parties.
6	JUDGE NELSON: Where would I see that?
7	MR. PERGOLIZZI: It's difficult to
8	understand because
9	MR. NORTON: Well, in each
10	JUDGE NELSON: How do I tell who has
11	received this?
12	MR. NORTON: It is there is a
13	actually, I think there may be a table missing. But
14	each question designates by the acronym the
15	JUDGE NELSON: I see. I see TUE in
16	parentheses after some of these.
17	MR. NORTON: And then I believe there was
18	also a separate table that or listing that
19	JUDGE NELSON: All right. So the problem
20	starts with a set of discovery requests, which by its
21	nature if the full time is taken can't be answered in
22	time to do anybody any good.

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MR. NORTON: That's correct.

JUDGE NELSON: So you're here to see if you can't speed up the response time, in the first instance.

MR. NORTON: Well, that's correct. have them respond in a timeframe that everyone else has been basically responding to, and has been part of this second phase.

JUDGE NELSON: Well, I don't care about everyone else. He is here and I'm dealing with his problems now.

MR. NORTON: That's fine.

JUDGE NELSON: So this is really a request by the Applicants for a shortened discovery response.

MR. NORTON: Well, no, not necessarily, Your Honor. We have proceeded on the understanding that in directing that the responses in the phase two discovery be provided within the six calendar days, that that has applied across the board to these requests.

> JUDGE NELSON: That was in my order? MR. NORTON: That was in the March 8th

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1	hearing, yes.
2	JUDGE NELSON: Six calendar days.
3	MR. NORTON: Right.
4	JUDGE NELSON: So if we apply that rule to
5	TUE, when would they be due?
6	MR. PERGOLIZZI: They would be that's
7	the very that is the issue. It's whether or
8	JUDGE NELSON: Well, that's what we're
9	here to deal with. When would that time run?
10	MR. NORTON: That would be the 22nd, which
11	is Monday.
1.2	JUDGE NELSON: Monday. And he wants
13	Tuesday, and you want Monday. And the whole case is
14	about one day?
15	MR. NORTON: No, no, no, no. The
16	difference is that he's saying he will file objections
17	on Tuesday.
18	MR. PERGOLIZZI: If I can have
19	MR. NORTON: If six days is the response,
20	not only objections
21	JUDGE NELSON: He doesn't sound like an
22	objector to me. He says he has turned over thousands

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of documents already.

MR. NORTON: Well, he has --

JUDGE NELSON: It's not recalcitrant.

MR. PERGOLIZZI: If I can explain, I think the fundamental problem here is that at the March 8th ruling you were dealing with a set of interrogatories that a number of parties objected to, including TU Electric, as premature. Your order only directed that as to those overbroad requests the Applicants would refocus/reformulate those specific requests and reserve them.

The parties were then given six days to respond to those reformulated, refocused requests, which you identified as the second phase. This six-day timeframe was selected because -- two reasons. One, recognizing that the parties had had the broader requests in their hands for some 15 days already, and also with the understanding that there would be a discovery conference on the 12th.

JUDGE NELSON: I get your point, that the six days applied to already pending requests.

MR. PERGOLIZZI: Right. And these --

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	NELSON: And have been put into
2	phase two.
3	MR. PERGOLIZZI: are absolutely new
4	requests. And with regard to the question of what
5	other
6	JUDGE NELSON: Well, let's put history to
7	one side. We now have the 12th set. We have the
8	given schedule set by the Commission. What do we do
9	about it?
10	MR. PERGOLIZZI: Well, I think they're
11	untimely, and I don't and I believe we ought to
12	JUDGE NELSON: Under what rule?
13	MR. PERGOLIZZI: Well, under the discovery
14	guidelines, which require that they respond that
15	they follow discovery and give us 15 days to respond
16	the same 15 days that we allowed them in responding
17	to all of our requests.
18	JUDGE NELSON: I see. They have trapped
19	themselves.
20	MR. PERGOLIZZI: Well, and, in fact, this
21	is exactly an objection that Harkins Cunningham raised
22	on behalf of SP in the last merger case and happened

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to have their objections to the Arizona Electric Power Cooperative.

JUDGE NELSON: Well, you know what I think about this? It's going to turn on how sweeping these requests are and how willing you are to come up with documents.

MR. NORTON: Your Honor, on the --

JUDGE NELSON: If I start to see narrowly focused, carefully drawn requests, and I get from you a feeling of responsiveness to them, that's one problem. If I see requests for every paper dealing with the history of the utility from day one, and I hear on you -- from your side everything from the constitution on down, then we've got another kind of a problem. So can you educate me on what we're really talking about here?

MR. PERGOLIZZI: Well, I do think that part of the problem here is that we have been asked to go back to this client several times, as have many other parties here. We have produced a great volume of documents in all of these requests, and every single one of them could have been asked two weeks ago

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at least. And with that -- in that regard, we think they are all burdensome for us to respond to. I can talk to Mr. Bulgozdy and mention --

and noted that there are a couple that may be easy to respond to, but that doesn't change the fact that the Applicants have waived their right to this discovery. That is the very position they advanced in the --

JUDGE NELSON: Well, if they're in the position of, one way or another, asking me to order a response sooner rather than later, then maybe they're entitled to that relief as to some of them. You know, this is not a game. The public interest is at stake here, and this matter of the coal transportation is an important issue in the case.

MR. NORTON: Your Honor, we --

JUDGE NELSON: I don't want to see it go blowing away because of some technical dispute.

MR. NORTON: We indicated, Your Honor, that if we could get their substantive responses by Wednesday, that would be satisfactory.

JUDGE NELSON: What do you mean by "substantive responses"?

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MR. NORTON: You know, documents or the 1 2 information that the answers 3 interrogatories, not merely objections. And if we --JUDGE NELSON: Well, what if they have a mix of --5 6 MR. NORTON: Well, we'd be willing --JUDGE NELSON: -- willingness and 8 objections? 9 MR. NORTON: We will be perfectly willing to talk with them every day between now and then to 10 try to obviate the objections, narrow things if they 11 12 are burdensome. We tried to draw these in a focused and narrow way. If they are further narrowing, we'd 13 14 be happy to do it. MR. PERGOLIZZI: Well, again, Your Honor, 15 all of the requests could have -- should have been 16 asked. In essence, what they're asking you to do is 17 to abrogate the discovery guidelines, which the rules 18 and everyone knew applied to this case. And I believe 19 20 that other parties have been given the full 15 days when new requests have been submitted, and I believe 21 22 that other people have --

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JUDGE NELSON: Well, this same request, on its face, is directed to other parties.

MR. PERGOLIZZI: Which request are you referring to?

JUDGE NELSON: The 12th set.

MR. PERGOLIZZI: Right. I guess principally what -- I should add also that with regard to the ones that are common, there has been some effort to -- we not only have given them documents in response to other requests; we have agreed to give them some limited responses to this document request, which pertained to Mr. Crowley's statement, who was scheduled to be deposed on Monday. So it's not as if we had decided to just take a hard line and depose everything. We --

JUDGE NELSON: Who is Mr. Crowley?

MR. PERGOLIZZI: He is a witness on behalf of approximately 11 parties in this case. He has submitted a number of verified statements.

JUDGE NELSON: Are you one of the parties sponsoring Mr. Crowley?

MR. PERGOLIZZI: Yes, we are.

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1	JUDGE NELSON: And his deposition is being
2	taken.
3	MR. PERGOLIZZI: His deposition is
4	being
5	JUDGE NELSON: And when is that
6	deposition?
7	MR. PERGOLIZZI: That is on Monday, and
8	we've agreed to provide responses with respect to the
9	questions specific to Mr. Crowley.
10	JUDGE NELSON: Are they included in the
11	12th
12	MR. PERGOLIZZI: Yes, they are. The
13	specific ones that are issues
14	JUDGE NELSON: Well, what's left, then?
15	MR. PERGOLIZZI: Interrogatory 7,
16	Interrogatory 8, 9, and 10, and then Document Requests
17	1 through 6.
18	JUDGE NELSON: Let's look at these.
19	Number 7 deals with a study. Do they have the study?
20	MR. PERGOLIZZI: The study was included in
21	the comments. Again, they could have asked for
22	followup the next day. They chose not to. The
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information they're requesting, we believe, would take time to put -- pull together.

3 4

JUDGE NELSON: You want them to take stuff in the study, and recast it in tabular form, and break down categories and subcategories?

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MR. NORTON: We're asking for a --

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JUDGE NELSON: On very short notice?

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MR. NORTON: Well, to the extent that they can -- it's reasonably available to them. If it's not, then obviously they can't do it. We're not

10 11

asking the impossible.

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MR. PERGOLIZZI: Your Honor, we think it's a burden to even ask this client -- to have to go back

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to them a third time to ask them to approve files, to do -- UP seems to have the impression that this party

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is designed to facilitate their interests, that

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everyone is supposed to drop what they are doing and

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to get on this abbreviated/expedited schedule to

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accommodate their needs.

They had plenty of time to ask these questions. They chose not to. They sat on their

rights. I believe I heard Mr. Norton advancing the

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waiver claim against parties this morning on that very 1 2 basis. JUDGE NELSON: Are you prepared to cut 3 these down some --4 MR. NORTON: Yes. 5 JUDGE NELSON: -- Mr. Norton? 6 MR. NORTON: And we told them we would be 7 happy to talk -- to try to limit them, if they --8 where they had problems, so that we could get 9 something out to --10 JUDGE NELSON: Are you prepared to consult 11 with the client? The client is where, in Texas? 12 MR. PERGOLIZZI: The client is in Texas. 13 JUDGE NELSON: Can you talk to them about 14 this and see what we can work out over the lunch 15 recess in terms of what you can do without undue 16 burden? 17 MR. PERGOLIZZI: We can attempt to --18 JUDGE NELSON: What looks troublesome, 19 what doesn't. I have no idea here of what the 20 responses would be, see, to them. 21 MR. PERGOLIZZI: Right. And as I 22

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1	being taken of this witness?
2	MR. PERGOLIZZI: That's in Washington.
3	JUDGE NELSON: Do you have the capability
4	to be in two places at the same time?
5	MR. PERGOLIZZI: I do not.
6	JUDGE NELSON: Is there someone in the
7	firm that could be here Monday if we
8	MR. PERGOLIZZI: I assume that would be
9	possible.
10	JUDGE NELSON: If I sped this up to
11	Monday.
12	MR. PERGOLIZZI: I would prefer to be here
13	myself. And, again, I think that the issue
14	JUDGE NELSON: Well, are you going to
15	defend the deposition?
16	MR. PERGOLIZZI: Yes, I am.
17	JUDGE NELSON: Are you like the lead for
18	these purposes?
19	MR. PERGOLIZZI: I am for WCTL, TU
20	Electric, Wisconsin for four parties I will be the
21	lead defender of Mr. Crowley.
22	JUDGE NELSON: What happens if we put this
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off until Tuesday?

MR. NORTON: Well, Your Honor, we're then in the -- first, we think we have proceeded properly with the six-day turnaround, so that --

JUDGE NELSON: Let's not take time with that point. We are where we are. We have the 12th set of discovery. I want to try to work out something with it.

MR. NORTON: That's correct.

JUDGE NELSON: What can we do with it?

MR. NORTON: If we go until Tuesday, we're put in the position where if they have to respond for it to be useful to us, we have to have it the next day. If they can represent that they will be able to respond the next day, if ordered, that's fine. But I don't know that they're going to be able to do that.

MR. PERGOLIZZI: Your Honor, none of these requests can be answered. I've tried to explain this to both Mr. Norton and Mr. Bulgozdy. We can't answer many of these requests. If you ordered me to produce the documents on Tuesday, it won't happen. It's -- no matter what I did, you would not get some of these

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answers.

JUDG

JUDGE NELSON: What can you do by then?

MR. PERGOLIZZI: By Tuesday? We will have our objections. We, as I mentioned, I think can give some of the narrow information, although again I emphasize that we think it is highly unfair to not only TU Electric but all shippers in this proceeding to be burdened with responding to untimely discovery.

JUDGE NELSON: Well, again, let me ask Mr. Norton, in view of the time situation we find ourselves in, aren't you willing to go through these and cut some of them out, or cut them down, to try and make --

MR. NORTON: Yes, absolutely.

JUDGE NELSON: -- work easier for TUE

here?

MR. NORTON: Absolutely. We have proposed to do that. But they have -- they were not -- we're prepared to do that this afternoon.

JUDGE NELSON: Let's try to do that. Are you available to meet with Mr. Norton to scale this stuff down?

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1 MR. PERGOLIZZI: We could, Your Honor. JUDGE NELSON: So we then know what we're 3 dealing with? 3 MR. PERGOLIZZI: I guess we could, but I 4 think we need some clarification as well on whether 5 the discovery guidelines are no longer in effect. I think that is a serious issue which affects many 7 parties. 8 JUDGE NELSON: Well, let's assume they're 9 in effect full force. Let's further assume that I 10 11 have the power for good cause shown to alter, amend, 12 modify, or revoke them, which I think I do. Let us further assume that good cause has been shown and that 13 I'm trying to work out something that will enable the 15 TUE to make some kind of meaningful response to some of the questions set out in the 12th set of discovery requests. Are you with me so far? MR. PERGOLIZZI: Right. JUDGE NELSON: That being the case, it is in my discretion to try to fashion some machinery. I can't expect you to do the impossible. If Mr. Norton

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stands there and insists on every shred and every

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document, he is going to be foolish because he isn't going to get that. Tactically, he is not going to get it from me. Practically, he isn't going to get it from you in time to do him any good.

So what I'm trying to suggest to you gentlemen is to work out something whereby some documents or information can change hands. It is going to be less than you want, Mr. Norton. It's going to be more than you want to turn over, because you believe you don't have to turn over anything.

And my suggestion to both is to try to work out something, and you may well want to talk to the client and see what shape the files are in, which ones pose problems, which don't, and then give me a suggestion when we come back in here after lunch.

MR. PERGOLIZZI: It might -- if I could,
Your Honor, I'd ask that we have --

JUDGE NELSON: Mr. Dowd is working with you in this matter?

MR. DOWD: Can we go off for just a few minutes?

JUDGE NELSON: Any objection to --

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1	MR. DOWD: Can we go off the record for
2	just a few minutes?
3	JUDGE NELSON: Do you want to go off the
4	record or
5	MR. DOWD: I'd like to confer with
6	JUDGE NELSON: Of course.
7	MR. DOWD: Mr. Pergolizzi, and then we
8	may be able to come up with an idea that not only
9	JUDGE NELSON: Why don't we I saw
10	Mr. Streeter here before.
11	(Laughter.)
12	Now he is gone again.
13	MR. MULLINS: He went out with
14	Mr. Mullins. Perhaps they're just outside conferring.
15	JUDGE NT'SON: Let's defer this matter so
16	counsel can confer, and then you'll report to me on
17	what's going on.
18	Well, somewhere along the line, I have to
19	see Ms. Metallo's document here, and look at it, and
26	it's hard to do that right here with everybody here.
21	MR. NORTON: We'd be happy to have
22	JUDGE NELSON: We're sitting here waiting.
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I need to sit in the office and read it. 1 MR. NORTON: We could vacate. We could 2 divert our eyes. 3 4 JUDGE NELSON: What else do we have? MR. NORTON: There is a question 5 concerning Justice Department backup and work papers 6 relating to their verified statements that we could 7 8 turn to. JUDGE NELSON: Let's turn to that, then. 9 Before we turn to it, here is Mr. Streeter and 10 Mr. Mullins. Are we ready to deal with the question 11 of the confidentiality of the document? 12 13 MR. MULLINS: We are, Your Honor. JUDGE NELSON: Can I see it again now, 14 because I can't -- unless there's a solution. I've 15 16 forgotten it. MR. MULLINS: There might have been, but, 17 18 Gerry, it's not going to work, unfortunately. So we're prepared to go forward. 19 20 JUDGE NELSON: All right We're on the record. This is this memorandum from Mr. Haverty to 21 22 Mr. Emmett, and the question is whether it has to be

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released or not. And the argument against release is what? Mr. Streeter?

MR. STREETER: Well, if I may state our position, I have now spoken with Commissioner Matthews and with his legal staff at the Texas Railroad Commission. Number one, they had not seen the memorandum, so I took the liberty of asking your assistant to fax --

JUDGE NELSON: I saw you in our office and helped you to get it faxed.

MR. STREETER: Yes.

JUDGE NELSON: I agree.

MR. STREETER: And so it was faxed down. They have reviewed it. They had seen the letter of March 15th. They did confirm again that they had never seen the memorandum of March 19th. Commissioner Matthews has asked that I make a couple of things very, very clear. Number one, the idea of the neutral switching railroad is one that has been worked on for some time.

They had had a public hearing, apparently, in the metroplex area, which is Dallas, Fort Worth,

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Garland. And, apparently, Mr. Haverty must have gotten word of that and sent the letter to respond, for whatever that is worth.

It's an open process. The Railroad Commission was asked by the Governor of Texas --

JUDGE NELSON: Well, there's no privacy in that.

MR. STREETER: No, none at all.

JUDGE NELSON: Right.

MR. STREETER: The Governor of Texas asked the Railroad Commission to, in effect, go out and turn over every bush and leaf and everything in Texas to find out what the shippers in Texas felt about this.

So, as a result, the Commissioners not only talked to the KCS people, to Conrail, they talked at length with Mr. Dick Davidson, with Mr. Krebs. The night before the Commission was voting, for example, Mr. Davidson was in with Commissioner Matthews and was, in effect, saying, "Look, the agreement that we have with BN, I've got my lawyers in Omaha. Krebs has got his in Fort Worth. We'll bring them down here. We'll rework the entire agreement. But, you know, we

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1	want you to support the merger." It was heavily
2	lobbied.
3	Now, beyond that, the next paragraph
4	JUDGE NELSON: Who was getting the lobby?
5	The Texas Commission, you mean?
6	MR. STREETER: Yes.
7	JUDGE NELSON: Yes.
8	MR. STREETER: Yeah. They held public
9	hearings
10	JUDGE NELSON: So the Applicants were
11	lobbying for support, and the KCS was lobbying for
12	opposition.
13	MR. STREETER: That's right. And then, on
14	top of it, the Commission
15	JUDGE NELSON: I don't see anything
16	confidential so far.
17	MR. STREETER: Well, there that
18	JUDGE NELSON: That's just life in
19	America.
20	MR. STREETER: That's right. And this is
21	the government process at work.
22	JUDGE NELSON: Exactly.

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MR. STREETER: And the Texas Railroad Commission trying to get down to the bottom of whether this is good for Texas. JUDGE NELSON: So what's the secrecy? MR. STREETER: We don't care. JUDGE NELSON: All right. MR. STREETER: I mean, that's the bottom line. But he did want to make one other comment, which is that the third paragraph of the March 19th memorandum --JUDGE NELSON: Yes. MR. STREETER: -- is a slight misstatement of what Commissioner Matthews was saying. JUDGE NELSON: Well, the record will show that you're saying that, and you can correct it if you want. MR. STREETER: And he would like to have it made very clear that he kept his vote secret until the morning of March 26th, that he did not tip his hat to anyone. And I can tell you for a fact that on the -- I believe it was the 18th of March, I met with the

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Commissioner. When I walked out of there, I didn't

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know exactly what position the Commission was going to take, whether it would be unanimous, whether it would be two to one, whether it would go the other way.

So if their own counsel didn't know, and the only way I found out about it was a phone call that I got the morning of March 26th saying that they had unanimously decided that the merger, as proposed, is contrary to the public interest. But -- and then they had created certain conditions, including the neutral terminal.

But in terms of this -- that he would like to hear from some top management people of companies out at headquarter of Texas that do business, I would express to him that UP trackage rights are not sufficient competition. That is a misstatement of what he said. He said that he wanted to get information concerning whether it was good, bad, or indifferent, and that's basically all of the light I can shed on this.

We really don't care if it is released and made public. You know, we'll have to live with the fact that Mr. Haverty may have been stretching the

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standpoint, if they want to take our depositions, 2 Mr. Matthews is more than willing to come in and say exactly what he said on the record. JUDGE NELSON: If it's released, you can 5 6 always file something that says whatever you want it 7 to say, or nothing. 8 MR. STREETER: Thank you. MR. NORTON: So who is it that wants 9 10 protection of this document? MR. MULLINS: Your Honor, it's Mr. Haverty 11 at KCS. And let me explain what we're talking about. 12 13 JUDGE NELSON: How does Mr. Emmett of the NIT League feel about it? 14 15 MR. MORENO: Well, Mr. Emmett was the 16 recipient of the document. 17 JUDGE NELSON: That's correct. 18 MR. MORENO: And at the time when he received the document, it was believed that this was 19 20 a confidential communication. JUDGE NELSON: What does he feel now? 21 22 MR. MORENO: At this point now, he does

point to make with Mr. Emmett. But it's -- from that

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,	not necessarily believe it is confidential.
2	JUDGE NELSON: Does he care about all of
3	this?
4	MR. MORENO: No, he does not care one way
5	or the other.
6	JUDGE NELSON: All right. So the only
3	person who cares is Mr. Haverty?
8	MR. MULLINS: Not necessarily. The
9	Applicants, obviously, care or we wouldn't be in here.
10	JUDGE NELSON: I'm talking about release.
11	MR. MULLINS: They're the ones who want
12	to
13	JUDGE NELSON: The only one who has a
14	problem with release is Mr. Haverty.
15	MR. MULLINS: Well, let me explain what
16	you mean by "release," though, Judge. What we're
17	talking about here is, again, there is three
18	categories of the protective order.
19	JUDGE NELSON: I understood all of that
20	yesterday.
21	MR. MULLINS: There is highly
22	confidential, confidential, and

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1	JUDGE NELSON: The object is to move this
2	from the box called confidential into the public box.
3	MR. MULLINS: Right, because they want
4	to
5	JUDGE NELSON: And Mr. Haverty objects to
6	that.
7	MR. MULLINS: That's correct. And they
8	want to make that public, and he objects to that
9	because he wrote this in confidence to Mr. Emmett.
10	And if you establish the principle that once a
11	communication from one party to another party, written
12	in confidence, is released to the public, they will
13	start going after every other item.
14	Now, they themselves have refused to
15	produce similar type documents. And I might add
16	that
17	JUDGE NELSON: Well, they're not in front
18	of me right now.
19	MR. MULLINS: Well, I
20	JUDGE N. LSON: What I've got here now is
21	this March 19th
22	MR. MULLING. Right.
THE RESERVE OF THE PERSON NAMED IN	

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JUDGE NELSON: -- document.

MR. MULLINS: Yes. And I want to show you various documents, Judge Nelson, that they themselves have marked confidential that are more public than a private communication between --

JUDGE NELSON: Well --

MR. MULLINS: -- two parties.

JUDGE NELSON: You haven't moved to declassify them, so I'm not looking for -- to wake sleeping --

MR. MULLINS: Well, we --

JUDGE NELSON: I want to deal with this one document.

MR. MULLINS: We actually were -- made an issue of it in our filing, and we've also made an issue of it with the Applicants. They themselves stood forth on the confidential designation on many, many, many documents. For example --

JUDGE NELSON: Anyone can always make a motion, and if there's a motion, I guess anywhere in the case, to declassify something I'll hear it.

MR. MULLINS: Well --

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JUDGE NELSON: Right now, the only thing 1 that is in front of me is this one. 2 MR. MULLINS: They have marked SEC filings 3 confidential, public SEC filings. So all we're 4 talking about here is their right to put it in the 5 public section of their brief versus the confidential 6 section. They have the document. They can use it. 8 They can make whatever use they want to make of it in their filing. 9 All the big argument here is they want to 10 11 move it from the volume that says confidential to the 12 volume that says public. And the burden should be on them to establish that the confidential classification 13 14 is incorrect. And they have not made any argument, 15 any reason why their case is hampered by the confidential designation. 16 17 JUDGE NELSON: Is that it? 18 MR. MULLINS: That's it. I believe you 19 should --20 JUDGE NELSON: I'm going to order production of the memorandum dated March 19th, with 21 22 redaction of the name Michael R. Haverty, and the

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number 806-556-0927, which I take it is a phone number or identifying detail of some kind. You may redact 2 that. 3 On the second page, who are these people who got copies? Watkins and Wood? 5 MR. MULLINS: One is the lawyer retained 6 by KCS, and the other is a marketing person in KCS. 7 JUDGE NELSON: I don't see 8 any significance to any public disclosure of those names 9 10 one way or the other, so let them go public. So, so 11 far we are redacting the name of the author and the 12 phone number. 13 The letter from the Governor to Ms. Morgan 14 is already public, I understand. 15 MR. MULLINS: Correct. We have no 16 objection with the other --17 JUDGE NELSON: And the March 15th letter, are you objecting to that one as a letter from 18 Mr. Haverty to Commissioner Matthews? I'm willing to 19 20 redact and protect the office identity if you wish. 21 MR. MULLINS: We would appreciate that. 22 JUDGE NELSON: Then we'll take from --

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1	where the letterhead gives his name and title
2	MR. MULLINS: Yes.
3	JUDGE NELSON: See it printed up there?
4	MR. MULLINS: That's correct.
5	JUDGE NELSON: White that out.
6	MR. MULLINS: Okay.
7	JUDGE NELSON: And then you may white out
8	his signature, his name.
9	MR. MULLINS: Okay.
10	JUDGE NELSON: I don't see any other
11	identifying details in there. Do you?
12	MR. MULLINS: Other than just that it's
13	the KCS
14	JUDGE NELSON: That's correct. So the
15	world will know that someone from KCS authored these
16	documents. They will not know the name of the actual
17	person. And with that condition, I'm going to order
18	production of this document into the public category.
19	All right. What else do we have?
20	MR. PERGOLIZZI: Your Honor, if we could
21	return to
22	JUDGE NELSON: TUE, yes.

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MR. PERGOLIZZI: TUE. Mr. Dowd and I have taken another look at these requests, and I guess what I would propose is that, for example, with regards to Interrogatory Number 7, which we do believe requires us to conduct a special study to provide information related to the fuel study we included in our comments, rather than do that special study we're willing to look and see if there are any work papers associated with that report that was included as our comments. And to the extent they exist, we'll try to get those over as soon as we can.

JUDGE NELSON: That should be fine.

MR. PERGOLIZZI: On --

JUDGE NELSON: So you don't have to take some existing study, in the short time that's left, and go into it and produce it in some new form. I'll relieve you from that. But if you've got work papers underlying the study, you'll produce them. And by when will you get them in the hands of the Applicants?

MR. PERGOLIZZI: I can't guarantee that.

But I will do it as quickly as I can. I'd be happy to
talk to Mr. Norton about trying to work that out as

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1	quickly as
2	JUDGE NELSON: Obviously, you realize time
3	is running and the sooner you get them there the
4	better.
5	MR. PERGOLIZZI: Right. I would add that
6	there may be issues of confidentiality, and we may
7	have other related objections. But we can try to work
3	those out.
9	JUDGE NELSON: Confidentiality in the
10	business sense, you mean?
11	MR. PERGOLIZZI: Well, for example, the
12	yes.
13	JUDGE NELSON: Well, we have categories.
14	We have a highly confidential protection for that sort
15	of thing.
16	MR. PERGOLIZZI: Well, there are other
17	areas, such as mine head prices, which I don't believe
18	is an issue in this one, because I believe if you look
19	at the study it references delivered costs anyway.
20	And my guess is that that's not going to be an issue.
21	But we do have contracts with
22	JUDGE NELSON: All right. So as to

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number 7, you will give the work papers --

2

MR. PERGOLIZZI: If they exist.

3

JUDGE NELSON: If there are work papers, you will give them. That is, the work papers

5

4

underlying the Martin Lake fuel study. Okay.

What's next?

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MR. PERGOLIZZI: Well, as to number 8, we believe that some of that information is included in what we've already provided -- for example, 8(c), the coal quality. We can provide the -- we will make an effort to provide some of the information here, and I can, again, talk with Mr. Norton about what it's easy to get our hands on, after I have a chance to consult with my client.

JUDGE NELSON: Okay. Appreciate that.

MR. PERGOLIZZI: We think number 9 is one of the very burdensome requests. This one is a request for information that is equally available to them as it is to us, and that's one that I think we'll need to -- either they need to narrow or it should be stricken.

JUDGE NELSON: We'll talk about 9. What

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else?

MR. PERGOLIZZI: Number 10, I think is one that initially we need to just talk to our client and see what exists, if anything.

JUDGE NELSON: Okay.

MR. PERGOLIZZI: And as to the document request, I think that is basically the position we have as well. To the extent that the Applicant can offer suggestions to -- we will -- but first, I ask to be given an opportunity to talk to the client. I think rather than try to deal with this later today, my time is better spent talking to the client. Plus, as we've noted, we have this Crowley deposition on Monday, and I need to -- the Applicants aren't the only people that have time constraints. And I would appreciate the opportunity to focus on that as well.

But I'm prepared to talk to them, to make somebody available on Monday to talk to them if I'm not available, about the status of what we're pulling together. But, again, we think this is a highly burdensome request. It sends us back to this client for a third --

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	What are you prepared to do
2	today with regard to the
3	MR. PERGOLIZZI: Talk to the client and
4	find out as much as I can, gather whatever information
5	is readily available.
6	JUDGE NELSON: How about if you got back
7	to Mr. Norton at the end of the day
8	MR. PERGOLIZZI: We could attempt to
9	JUDGE NELSON: with a report on where
10	you stand.
11	MR. PERGOLIZZI: We could attempt to do
12	that. And if not the end of the day, certainly first
13	thing Monday.
14	JUDGE NELSON: Are people working Saturday
15	in this case?
16	MR. PERGOLIZZI: They may be. I would
17	like to avoid it if I can. The client it really
18	won't make much difference because the clients I
19	think it's asking a lot to suggest that TU Electric
20	has to bring in a weekend staff to go through their
21	files for UP.
22	JUDGE NELSON: No, I was thinking of you.

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	MR. PERGOLIZZI: Well, I'm not going to be
2	in Texas.
3	JUDGE NELSON: Make a phone call.
4	MR. PERGOLIZZI: I'll have my phone call
5	made on Friday, but I won't have people to talk to or
6	Saturday. So whatever I find out today is going to be
7	as
8	JUDGE NELSON: Well, why don't you just
9	make a report by the end of the day. Let's say how
10	late are you in the office today?
11	MR. PERGOLIZZI: Well, I'll try to do it
12	as soon as I can, and I'll make I'll get a message
13	to you one way or the other before the end of the day.
14	MR. NORTON: Or to John.
15	MR. PERGOLIZZI: Okay.
16	JUDGE NELSON: Talk to one of the two
17	counsel who are here, telling them exactly what you've
18	done so far, what you've learned. It may be, "I can't
19	get through to anyone. I get a busy signal."
20	MR. PERGOLIZZI: Your Honor, my
21	understanding also, though, is that and I think
22	this should be clear is that to the extent we are

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